# Hollingsworth Consulting



#### **COMPANY HISTORY**

- Established January 2020
- More than two decades leading improvement projects in manufacturing, health care, and public service sectors
- Completed over 75 projects achieving more than \$10MM of ANNUAL value in savings and increased revenue while also improving regulatory compliance and service
- Nearly 15 years experience training Champions, Yellow Belts, Green Belts, and Black Belts in Lean Six Sigma
- Mentor and coach for over 170 improvement project team leaders

## **DIFFERENTIATORS**

- Registered Professional Engineer, Industrial and Systems
- Trusted by the Ohio University Voinovich Academy for Excellence in Public Service to serve as a Workshop Instructor
- Trusted by the Ohio University Voinovich School for Leadership and Public Service to lead grant and program evaluation
- One of few companies providing Train-The-Trainer opportunities for bringing training and certifications in-house
- All products and services available "live" through in-person, virtual, and blended formats
- Prior experience leading projects as a public servant

## **CORE COMPETENCIES**

- •Lean Six Sigma Training & Certification
- •Business Process Improvement Projects
- Kaizen Events
- Data Analysis & Forecasting Projects
- Strategic Planning
- Voice of the Customer
- Value Stream Map
- Project Management

## **PAST PERFORMANCE**

- Texas Woman's University: \$39,000. Sep 2021-Aug 2022. Trained 71 students & faculty to be effective problem solving team members in 3 Lean Six Sigma Yellow Belt workshops. Trained 39 students & faculty to be effective problem solving team leaders in 2 Lean Six Sigma Green Belt workshops & coached them through improvement project completion. Contact: Pamela Baker, Ph.D., CPA,CGMA,CECI; 940-898-2903, <a href="mailto:PBaker1@twu.edu">PBaker1@twu.edu</a>
- Cuyahoga County Board of Developmental Disabilities: \$10,000. Jun 2022-Jul 2022. Led a Kaizen event with board staff & staff at North East Ohio Network Council of Governments to reduce the time to order equipment for over 3,000 individuals served through the Family Support Program. Reduced time from 17 to 2 days, and yielded an 850% improvement, with zero capital expense. Contact: Melanie Rak, Chief Program Officer 216-931-7395, rak.melanie@cuyahogabdd.org
- Access Services: \$250,000. Completed first year of five-year contract, Jul 2023-Jun 2028. Access Services provides ADA-mandated paratransit service in Los Angeles County, CA with over 3.1 million trips annually in a service area of over 1,950 square miles. Performed independent estimates & delivered ten-year projections critical to fund the expected ADA paratransit demand through statistical analysis, development of forecasting models, & application of machine learning. Training and testing results demonstrate the successful model performed better than previous forecasts. Contact: Hector Rodriguez, Deputy Executive Director, 213-270-6000, <a href="https://example.com/hRodriguez@accessla.org">hRodriguez@accessla.org</a>

## **CONTACT INFORMATION**

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## **COMPANY DATA**

**SAM UEI: HJFPNLKFT8H1** 

NAICS: 541611 & 611430

**DUNS: 117929329** 

CAGE CODE: 911H0

SBA ID: P2617389